KOESTINGER CONSULTING ALBANIA

Better processes. Smarter business models. Stronger growth.

Business consulting that works inside your company: sharpening how it operates, rethinking how it creates value, and preparing it to compete internationally.

ABOUT US

Koestinger Consulting Albania (KCA) is an international business consulting and project implementation firm based in Tirana, with its primary office in Vienna and activities across the Western Balkans, Central and Eastern Europe. We strengthen the competitiveness of SMEs, drive innovation, and promote sustainability in every business endeavor.

WHAT WE DO

We work with company teams to understand how the business runs today, then design tailored programs that improve processes, strengthen organizational capacities, and open new market opportunities. With a strong foundation in SME growth, startups and business modeling, we turn strategy into results.

OUR SERVICES

01

Business Process Improvement

Reviewing how your company operates and redesigning processes for clarity, efficiency and results.

02

Business Modelling

Structured work on how your business creates, delivers and captures value, built for growth.

03

Aeroplane Canvas Sessions

Facilitated workshops that bring leadership and teams to one shared picture of direction.

04

Export and Market Development

Market research, lead generation, buyer search in Europe, meeting assistance and offer preparation.

05

Capacity Building and Innovation

Project planning, budgeting, startup programs, and thorough monitoring and evaluation.

Partner

Gateway & Partners

Exclusive partnership and franchise agreement helping companies meet international buyers faster.